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## GOVERNOR GREETING



### **Dear Friends:**

It is my pleasure to extend greetings and well wishes for a happy and healthy 2023.

Throughout 2022, the Javits Center has been a vital partner in bringing events and tourism back to New York City. It continues to be a nexus for collaboration as well as a place where industry leaders gather to create comprehensive and innovative ideas. In addition, this iconic venue has quickly become a leader in sustainability through the maintenance of a rooftop wildlife sanctuary, one acre rooftop farm, and solar panels: the largest of its kind in Manhattan.

However, it is not only a place for intellectuals to gather but also a place of refuge for the community. The Javits Center was vital during the COVID-19 pandemic by transforming into a hospital that treated over 1,000 patients as well as a vaccination center where more than 646.000 vaccines were administered.

The Javits Center's support of the State is invaluable, and it continues to be a pillar within the community. I look forward to our important work together.

Sincerely,

Kathy Hochul

## CEO GREETING



Our halls are bustling, our event calendar is filling up and our rooftop is turning into an ecosystem unlike any other in New York City.

The Javits Center is back to business in every way possible, and we're certainly looking forward to the months and years ahead. We're in the midst of an industry resurgence, at home and across the United States, and while there were many doubters during the pandemic, we are happy and honored to prove them wrong.

This good news would not be possible without the confidence of our customers and their trust and belief in our organization. And thanks to the dedication and commitment of our employees, the Javits Center has emerged stronger and more vital than ever before.

Face-to-face meetings have never been more valued, and therefore, we're expecting to reach pre-pandemic levels of activity in the coming months. Backed by a new expansion and other infrastructure improvements, we've been excited to reconnect with so many business leaders and demonstrate the importance of our industry.

In many ways, the Javits Center is much more than a convention center, but our primary mission has always been – and will be – to strengthen the local economy. It's clear that serving as a place where people from all walks of life can gather, share critical information and exchange ideas retains a special role in our society, and it is one we take seriously. In its first full season, our rooftop farm has generated a tremendous amount of produce, which has been incorporated into the meals we serve on site. And thanks to a partnership with the New York Power Authority and Siemens, we have installed the largest rooftop solar array in Manhattan – a remarkable and renewable source of energy.

The Javits Center was built by New York for New York, and we're proud to continue supporting the Empire State and move our world forward, together.

Sincerely,

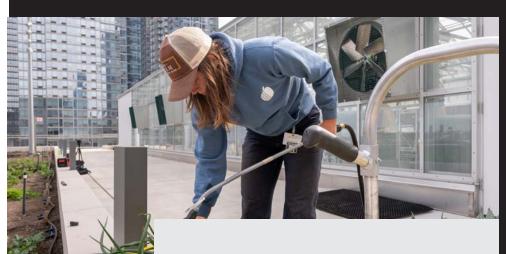
Alan Steel

All & Hard

## BY THE NUMBERS

1,400

Number of Solar Panels Installed on our green roof



50+

Number of crops grown in first full year of the rooftop farm

174,000

Pounds of Event Materials and Food Donated Under Javits*Cares* 

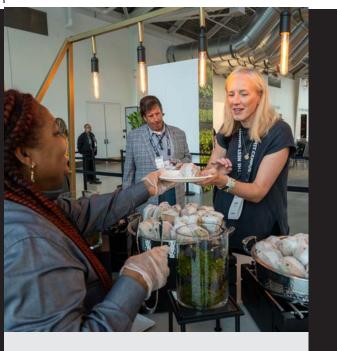
51



Number of Bird Species Observed on Green Roof since 2014

Number of Layers in a New Food Forest Planted in Rooftop Orchard





45

Percentage of our catering menu that includes ingredients from rooftop farm





15%

Increase in Number of Events in Q4 2022

49

Number of Events Hosted in the New Expansion



4



Number of New Bee Hives Installed on Rooftop Farm



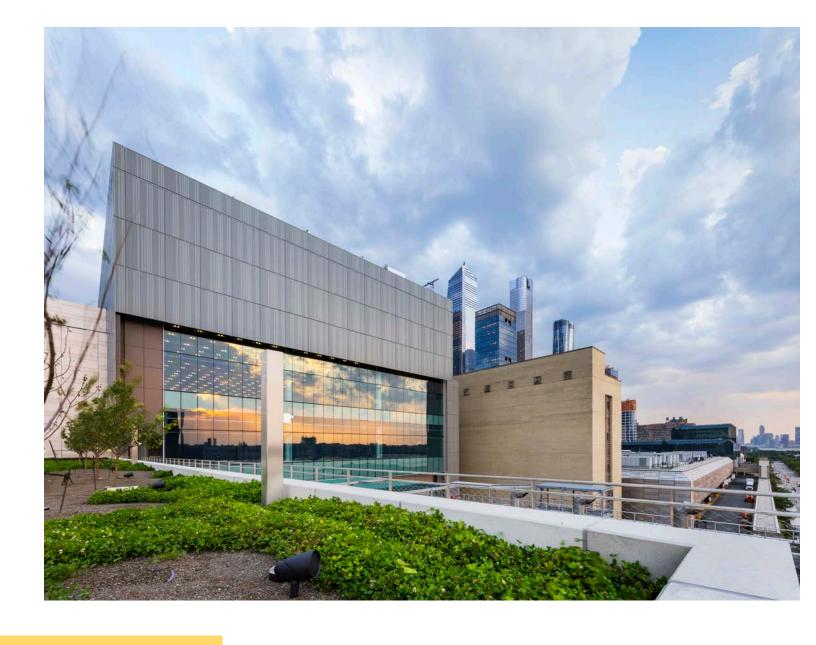












## INTRODUCTION

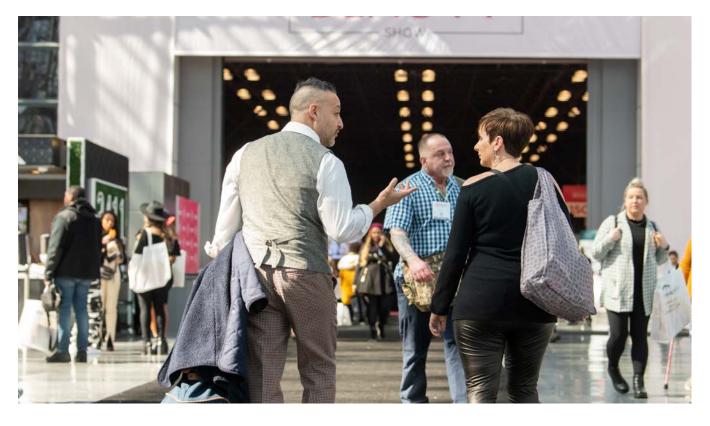
### The Javits Center is back!

In 2022, the Javits Center has bounced back with a flurry of large-scale events throughout the six-block campus on Manhattan's West Side. Fueled by a surge of excitement and enthusiasm among event organizers and exhibitors from around the world, the number of hosted events increased compared to the prior year, including an encouraging 14% spike in the last four months of the calendar year.

With the dynamic spaces of the 1.2 million square-foot expansion open and available, as well as a series of new hires and operational improvements, the Javits Center continued to prove why business in North America begins here – as a platform for cutting-edge business products and practices.

The busiest convention center in the United States is busy once again.







From annual trade shows to new conventions to breakthrough events, the demand for in-person meetings was on full display at the Javits Center in 2022 as our halls teemed with an energetic fervor not seen since before the pandemic.

Industry-leading events returned to the convention center while new corporate-focused events took center stage throughout the year, introducing new audiences to the Javits Center and paving the way for future business opportunities.

Since August 2021, nearly 50 events booked spaces in the expansion, now known as North Javits, and as a result of that business and the bookings ahead, we expect to reach pre-pandemic levels of activity by 2024 – a positive sign for our entire industry. As New York's largest convention center, the Javits Center serves as one of the state's greatest economic assets, supporting thousands of jobs in the hotel, restaurant, transportation and tourism industries. Prior to the pandemic, the Javits Center supported up to 18,000 jobs a year, directly and indirectly, generated up to \$2 billion in annual economic activity and attracted more than 39,000 exhibiting companies each year.

To get back on track, Javits Center management has implemented a back-to-basics program designed to encourage employees to complete outstanding projects and revisit pending tasks that could increase operational efficiency and further improve customer service. New training sessions also have been

implemented, including sensitivity and diversity training to create a safe and healthy environment, as well as management training for decision-makers and safety training for the labor workforce. Several industry veterans have been hired to fill key managerial positions and add new resources to event operations, while public tours of the building have resumed, giving local corporations, non-profit groups and community members an inside look at the convention center.

This comes as New York City recovered 85 percent of its record 2019 visitation, welcoming 56.4 million visitors in 2022. Strong demand for meetings, conventions and events in the City continued with 800,000 group nights on the books through the end

of the year. "We are pleased to say that New York City's meetings industry is right on track. With a busy conventions and events calendar still ahead this fall, and hotel performance consistently trending above 85 percent occupancy once again and more than 10,000 new rooms in the pipeline, we are confident in New York City's ongoing tourism recovery and the continued comeback of the business travel sector," said Fred Dixon, President and CEO of NYC & Company.



## NEW HOSPITALITY LEADERS

New leaders have joined the Javits Center team in recent months, adding expertise, experience and new insight on how to provide an unparalleled experience at the convention center in the heart of the greatest city in the world.



Shane Beardsley
Vice President of Guest
Experience



Richard Mangino Controller



Holly Seiger Assistant Director, Labor Solutions



Disol Rodriguez
Facilities Office Manager

Helen Alvarez
Junior Accountant

Ed Byrne Senior Director, Set-Up Solutions

Gilbert Colon Logistics Manager

Geordie du Pont Associate General Counsel

Casey Sdeo Senior Event Solutions Manager

Andrea Gonzalez Human Resources Coordinator

Anderson Grullon
Risk Management and Insurance
Specialist

Melissa Kanes Paralegal

David LaVelle
Senior Director, Event Production

Jael Martinez Information Security Manager

Eric Nickl A/V Media Manager

Robin Perez
Director, Technology Solutions

Katherine Schoenwandt Event Solutions Administrative Coordinator

Jose Vega

Accounts Receivable Manager

Alex Walker
Director, Facilities Operations

Julia Widmann Sustainability Operations Manager

Alex Wojtach
Junior Buyer

Jack Wong System Administrator

John Glancy Manager, Security and Safety Solutions

Prateek Rajbhandary
Purchasing Agent

## AN ELEVATED DINING EXPERIENCE





With new hospitality leaders and a new emphasis on face-to-face meetings, we're more focused on improving the dining experience than ever before. We've added new customized seating and tables to encourage both group engagement and private meetings, and we've redesigned and renamed our food halls to deliver the latest trends in cuisine – including our homegrown produce!

Thanks to our new hospitality team, Cultivated, an innovative collaboration among Levy, CxRA and the Javits Center, the culinary program has become a signature feature of the expanded Javits Center, and our on-site chefs are creating unique and exclusive menus for each event – utilizing fresh produce grown only steps away on our new one-acre rooftop farm.



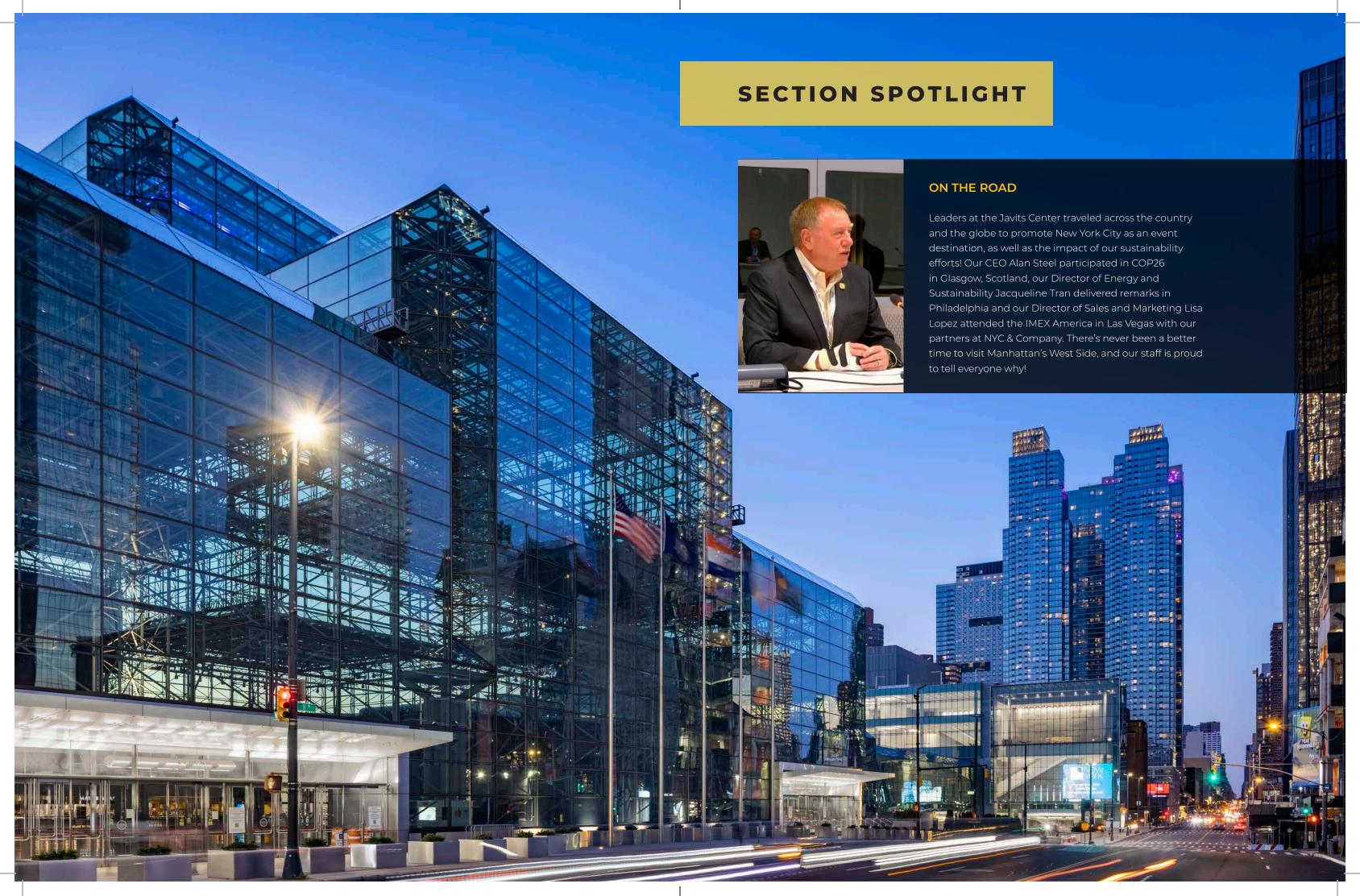
# ON THE NATIONAL STAGE

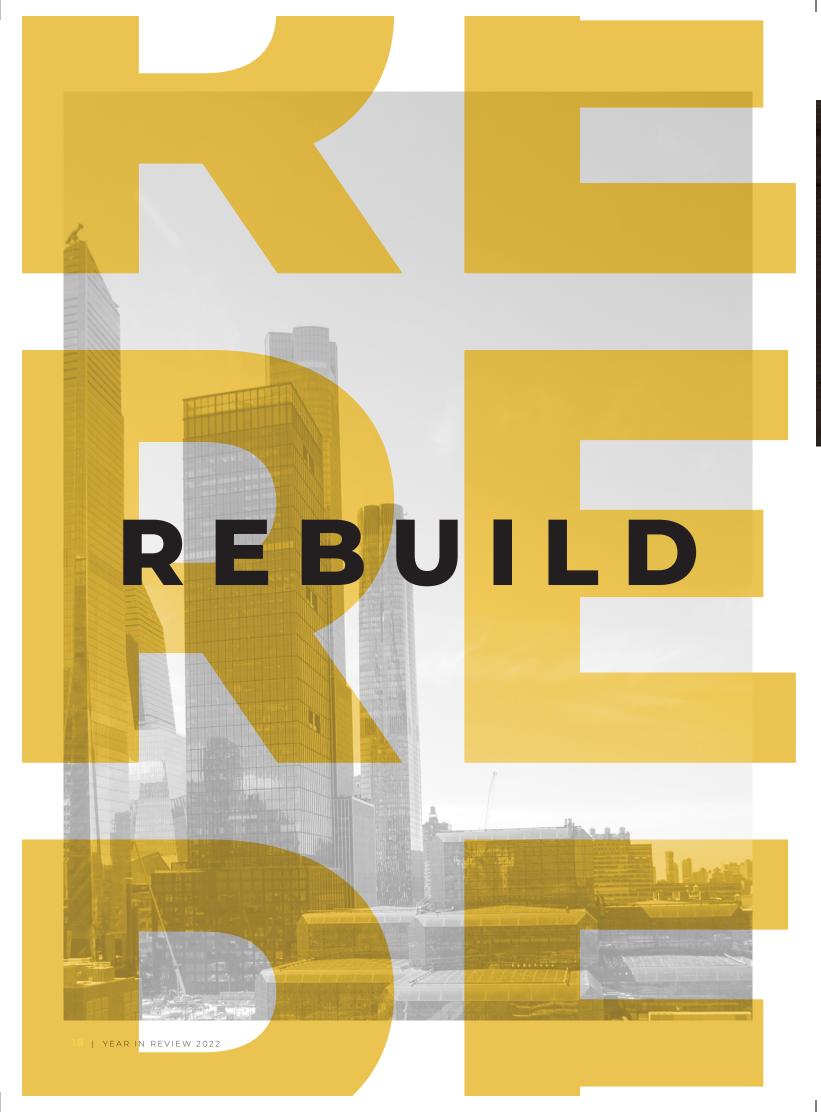
With a blockbuster expansion in full swing, the Javits Center is hosting more new events than ever, introducing its flexible halls to new clients from around the world.

From August to December 2022, we hosted 15% more events compared with the same period in the previous year, demonstrating that the value of in-person meetings is more important than ever. Among them was a series of new events and audiences such as the International Gynecologic Cancer Society Annual Meeting, Amazon Unboxed, YPO Edge and the Obama Foundation Democracy Forum.





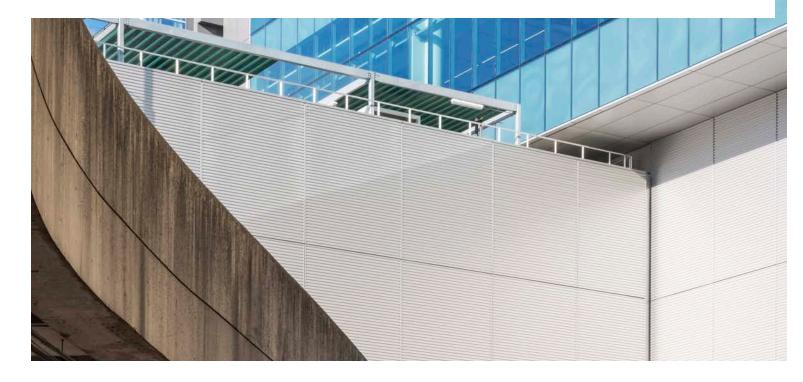






As the Javits Center moves rapidly toward a full event schedule, several key infrastructure projects were implemented in recent months to better enhance the 24/7 operation and provide an unparalleled experience to customers and business partners.

These innovative projects are certain to set a new industry standard among event venues and will generate even more interest among event organizers, meeting planners and corporations across the globe.





## NEW LOGISTICS MANAGEMENT SYSTEM

We launched a new state-of-the-art software platform to streamline, accelerate and track truck marshaling activities for all events at the Javits Center.

This first-of-a-kind logistics management system, which can be monitored remotely, is being utilized as part of the new, four-level truck marshaling facility, which was completed last year as a part of the 1.2 million square-foot expansion. This system significantly increases the efficiency and security of the intricate process by which trucks deliver and retrieve event-related materials throughout the year. All contractor and exhibitor scheduled freight deliveries or collections collections can be scheduled in advance through this platform.

Every year prior to the pandemic, thousands of trucks would visit the Javits Center to deliver or retrieve event-related materials, and with this new marshaling facility, thousands of staged trucks are relocated off local streets surrounding the Javits Center and into

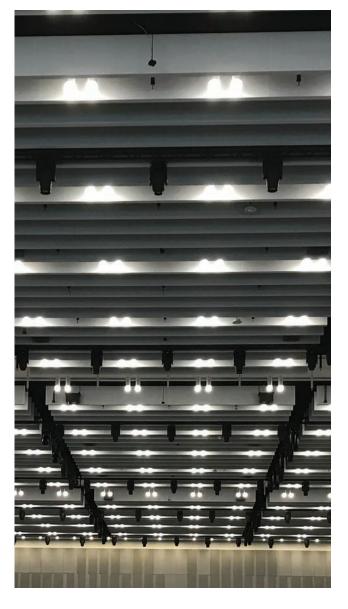
the facility. As a result, area congestion and pollution are significantly reduced, improving the quality of life for residents and local businesses.

The new platform provides a real-time scoreboard of all event vehicles located within the Javits Center campus and dock availability through digital recognition cameras using advanced analytics.



## NEW LIGHTING SYSTEM

A state-of-the-art lighting system has been installed in The Overview, the 54,000 square-foot special event space constructed as part of the recent expansion. Housed in the ceiling of this soaring space overlooking the Hudson River, this new lighting system contains more than 220 professional-grade LED Moving Lights that can provide lighting and color enhancements for any announcement, gala or dinner. Most importantly, these lights will help reduce overall costs for our customers, now and in the future.



## BUILDING SAFETY **SYSTEMS**

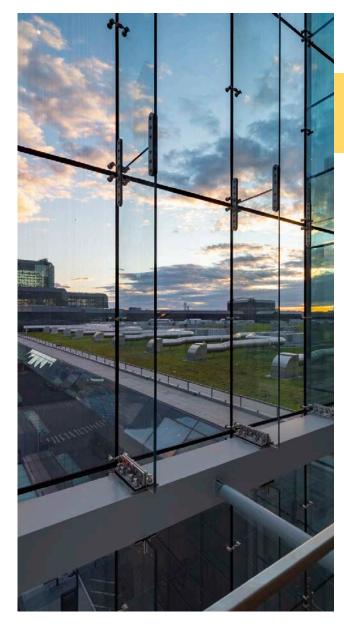
A new building-wide fire alarm system has been installed at the Javits Center, providing a significant upgrade from the original system implemented when the convention center was constructed in the early 1980s.

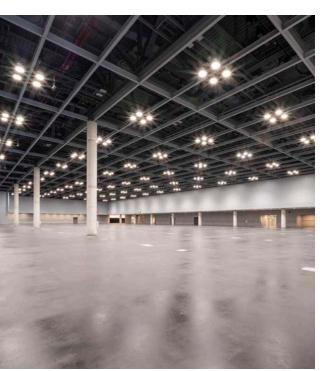
This advanced system offers the latest protection in fire safety, and it is designed to adhere to the latest building standards in New York City. The system is currently undergoing final testing procedures, and it is expected to be fully operational in early 2023.

This comes as other safety features have been added to the six-block campus, including dozens of stainless steel bollards along the perimeter, new security stations and a restricted vehicle entry and exit process. More than 3,000 high-definition security cameras have been installed throughout the property, providing security officers with the ability to monitor all corners of the building via a centralized Command Center. To improve traffic flow and pedestrian safety, all rideshare and taxi vehicles are now allowed into the inner roadway during specific dates and times.

### Other infrastructure highlights include:

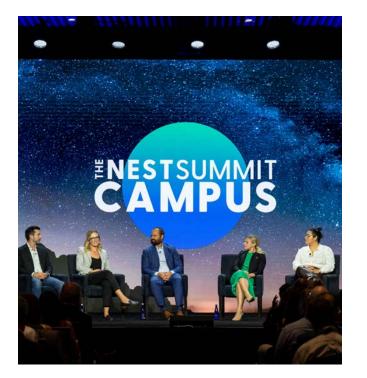
- Virus protection. Enhanced technology systems to protect against malware and increase network reliability throughout the six-block campus
- Cutting-edge connectivity. Latest wireless network standard – Wi-Fi 6 – implemented
- Expanded wireless network. Hosts up to 140,000 wireless devices simultaneously
- More bandwidth. Use of new radios with increased bandwidth campus-wide











We've continued to expand our sustainability program, further exploring what it means for a building to be truly sustainable.

From saving energy to saving birds, our sustainable efforts have improved the quality of life for our employees, customers and neighbors, and we've worked hard to build on our previous successes.

To demonstrate our ongoing commitment to sustainability, our team members have joined the Net Zero Carbon Events pledge, participated in COP26 in Glasgow, Scotland, and developed our Sustainable Event Guide, which has helped event organizers improve their sustainability by creating metrics, reducing waste and donating food and furniture after the closing of an event.







## YEAR OF THE FARM

2022 was the first full season for our new rooftop farm, and it did not disappoint!

Thanks to our in-house caterer, Cultivated, and its Senior Executive Chief Andrew Matthews (right), Brooklyn Grange and our Sustainability team, the farm raised more than 50 crops which were incorporated into the meals served on site. More than eight stories



above street level, the farm transformed into a one-acre oasis of fruits and vegetables that created a unique roof-to-table experience for our guests. From corn and cucumbers to red cabbage and radishes, our farmers worked closely with our culinary team to plan, seed and plant crops throughout the year and harvest them for menus selected for upcoming events. In the meantime, day-to-day farm manager Brooklyn Grange also created a hydroponic system inside our rooftop greenhouse to spur even more plant growth – a great bonus to be utilized during the winter months.







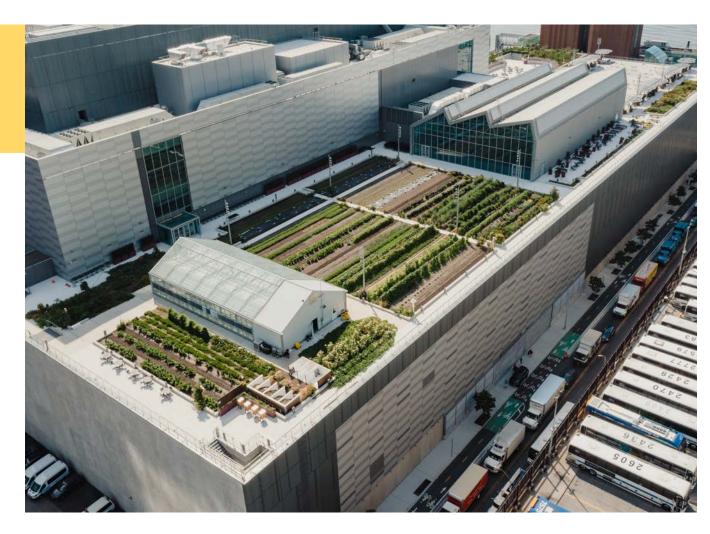
## JACOB'S HARVEST



For the farm's inaugural season, we created a new line of pickled produce – called Jacob's Harvest – to raise awareness about our new roof-to-table culinary program! The bottled produce is harvested directly from the rooftop farm – which was completed in 2021 as part of the recent expansion – and has been distributed to customers and visitors throughout the year. Thanks to Brooklyn Grange and their farmers, the rooftop farm is expected to generate up to 40,000 pounds of annual produce. From arugula to zucchini, the various crops being grown are incorporated into the customized meals served during events on site. The first batches of Jacob's Harvest are pickled radishes, cucumbers, banana peppers and red cabbage – a small taste of what our guests experience.







## FOOD FOREST

To further our environmental commitment, our Sustainability team also created a food forest on our expanded rooftop in order to mimic the ecological benefits and produce dynamics found in forests. With seven distinct layers stacked vertically, a food forest is designed to increase the biodiversity, efficiency and sustainability of food production systems. Planted in our 10,000 square-foot rooftop orchard constructed as part of the recent expansion, this food forest amplifies the ecosystem services already supplied by the Javits Center's green roof and farm, including stormwater mitigation, thermal regulation and forage and habitat for area wildlife.

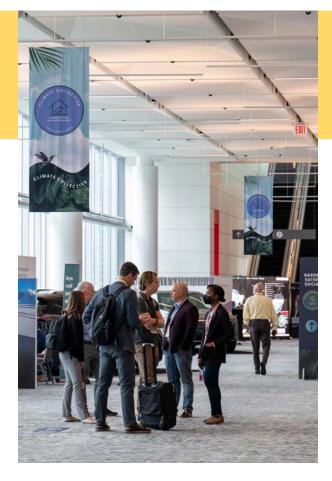




## CLIMATE WEEK NYC

The Javits Center became a central point for Climate Week NYC in 2022 – with many climate-focused events hosted in our expansion.

From the United National Global Impact Summit to the Nest Summit Campus to a news conference with Governor Hochul and New Jersey Governor Phil Murphy, the convention center served as a nexus where innovative ideas about combating climate change were exchanged and explored among hundreds of participants. Our CEO Alan Steel delivered remarks at the Nest Summit Campus, and our Director of Energy and Sustainability Jacqueline Tran led a series of tours of our rooftop spaces, including the rooftop farm, greenhouse and orchard.



## A WILDLIFE HAVEN

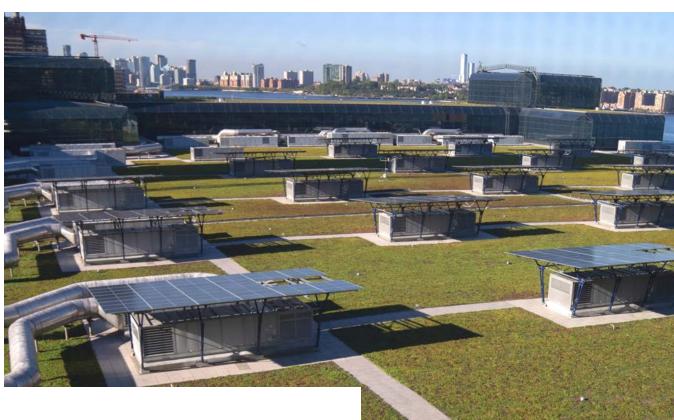
In September 2022, members of NYC Audubon identified the 51st bird species on our 6.75-acre green roof, a remarkable achievement for our rooftop ecosystem.

Since the installation of bird-safe glass during the 2009-2014 renovation, bird collisions decreased more than 90 percent, and the convention center has transformed into a haven for area wildlife, including five bat species and thousands of arthropods. As a result, the Javits Center has inspired bird-friendly legislation – in New York and across the country – and served as a model for the impact of such retrofits. As part of the recent expansion, bird-safe glass was installed across the entire façade, including the rooftop greenhouse. For our environmental efforts,

NYC Audubon honored the Javits Center during its Fall Roost in September, presenting CEO Alan Steel and the Executive Team with a prestigious award.

Four new bee hives were added to the expansion rooftop as well, bringing the total to nine bee hives on our massive rooftop. Each hive houses 80,000 to 100,000 bees, and with beekeeper Astor Apiaries, we harvest our own honey, which is incorporated into our culinary menu and bottled for distribution to guests.





**SOLAR IN** THE SKY

We completed the installation of 1,400 solar panels on our 6.75-acre green roof in September 2022, supplemented by a 3.5-megawatt battery storage system. Stemming from a public-private partnership among the Javits Center, the New York Power Authority (NYPA), and Siemens Industry, Inc., the system is the largest single rooftop solar project in Manhattan and includes one of the highest-capacity energy storage systems. The solar array is expected to generate up to 10 percent of the convention center's energy needs, reinforcing our position as a model of sustainability.

> "[The Javits Center is now] home to Manhattan's largest single-rooftop solar array with an accompanying battery storage system and is setting an example for other urban commercial buildings of how to be on the cutting edge of our clean energy future," Governor Hochul said.







### **JAVITS...CARES**

Thanks to the participation from our event organizers and exhibitors, JavitsCares has become a tremendous success since the program was formed several years ago.

Under the program, our staff works closely with industry members to identify items that can be donated after the closing of an event, including chairs, tables, shelving and food items. By working together with customers and business partners, our Sustainability team has been able to facilitate the donation of more than 174,000 pounds of furniture and food items to non-profit organizations throughout New York City. It's a key part of our Corporate Social Responsibility program and allows us to engage with community members in new and impactful ways.



For example, in 2022:

- More than 13 trailers of furniture, household items and school/art supplies were donated to Materials for the Arts, NYC's largest creative reuse center, where it was distributed to local schools and art non-profit organizations.
- · Hundreds of plants used to decorate the showfloor at the New York International Automobile Show were donated via Raeri to Synergy Urban Garden 2.0, a community garden center in the Bronx that provides a safe space for families to collaboratively grow food and learn horticulture. Additional plants also were provided to House of Good Deeds and GrowNYC.
- Several thousand meals were donated via Catering for the Homeless to the Cathedral Church of Saint John the Divine's Community Cares program in West Harlem, and several thousand pounds of fresh produce was donated to ReThink Food with the help of our Brooklyn Grange partners. Rethink Food is a non-profit organization fighting food waste and hunger by upcycling produce and catering left behind into



Congratulations to our Vice President of Set-Up and Event Solutions Michael Ruberry who retired in 2022 after more than four decades in the events industry. At the Javits Center, Mike launched the Javits Cares program and helped steer the organization through our operations as an emergency hospital and vaccination center. As a result, the New York chapter of International Association of Events and Exhibitions recently awarded Mike with the prestigious King's Glove Award!

### **AMBASSADORS**

With a great story to tell across six city blocks, we have established a new team of Ambassadors dedicated to providing building tours throughout the year.

With weeks of training sessions across all departments, these part-time employees give an inside look at our operations to community members, customers and other organizations interested in our recent accomplishments – from the vaccination center to our latest energy-saving efforts. Anyone interested can book a tour online and learn how the Javits Center transformed into a model of sustainability, while operating the busiest

convention center in the nation. It's the latest step in our Corporate Social Responsibility program, which includes college scholarships, food donations and educational tours

for local students. Thanks to our Ambassadors, the tour program successfully launched in May 2022, and we anticipate the demand to continue to grow in the months and years ahead.



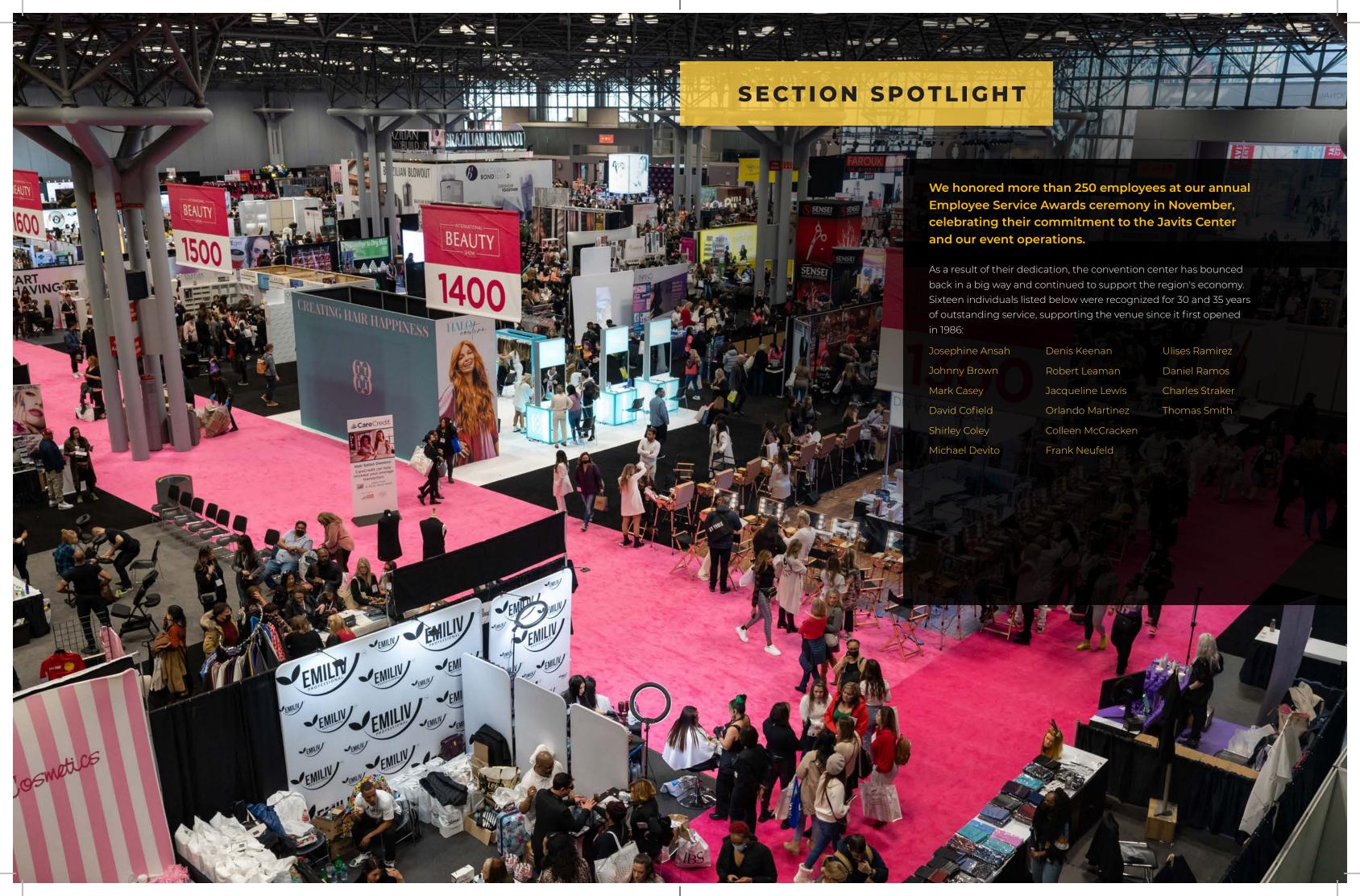
## JAVITS JUNIORS SCHOLARSHIP PROGRAM



Supporting New Yorkers of all ages is a central part of the Javits Center's mission, and that's why we were proud to have distributed \$60,000 in college scholarships to six students from high schools on Manhattan's West Side.

In the fifth year of the Javits Juniors Scholarship Program, each student was awarded a \$10,000 scholarship after winning an essay competition among their peers. A ceremony was held in the Crystal Palace with the winning students from the Urban Assembly School of Design and Construction and the High School for Fashion Industries, along with school officials, friends and family members. Many thanks to the Marian B. and Jacob K. Javits Foundation and our business partners – Emerald, Informa and MetroMultiMedia – which donated the scholarship funds, as well as the New York City Department of Education and Fund for Public Schools which administered the funds.





## FINANCIAL STATEMENT



2022	2021

Current Assets		
Cash and equivalents	\$ 10,026,223	\$ 25,436,008
Short-term investments	80,992,865	64,997,243
Accounts receivable, net of allowances of \$205,515 in 2022 and \$703,990 in 2021	10,580,983	8,355,305
Unbilled show costs	1,053,594	-
Other assets	7,664,014	3,221,566
Total current assets	110,317,679	102,010,122
Capital Assets, Net	32,149,879	37,909,101
Other Assets	4,515,689	4,776,181
Total assets	146,983,247	144,695,404
Deferred outflows of resources	13,819,862	11,827,652

Deferred outflows of resources	13,819,862	11,827,65
Current Liabilities		
Accounts payable	\$ 7,025,882	\$ 5,257,67
Accrued expenses, current	4,895,246	3,234,27
Unearned revenue	14,255,681	6,571,11
Capital lease liability, current	1,541,345	1,843,71
Insurance claim reserve	2,520,935	3,294,27
Advances for capital improvements from affiliate	3,425,746	20,718,73
Other postemployment benefits obligation, current	788,000	689,000
Total current liabilities	34,452,835	41,608,78
Accrued expenses, net of current portion	962,151	923,369
Net pension liability	49,107	13,821,46
Capital lease liability, net of current portion	2,336,788	3,878,13
Other postemployment benefits obligation, net of current portion	42,467,000	38,282,000
Total liabilities	80,267,881	98,513,74
Deferred inflows of resources	19.320.450	6 066 91

2022 2021

NET POSITION		
Net investment in capital assets	\$ 28,840,226	\$ 32,983,122
Unrestricted—board-designated for other postemployment benefit obligation	43,255,000	38,971,000
Unrestricted deficit	(10,880,448)	(20,011,732)
Total net position	61,214,778	51,942,390
Operating Revenue		
Event-related services	69,349,951	42,840,62
Space rentals	49,924,750	277,544
Concession commissions	1,636,200	633,985
Advertising and other income	3,982,360	16,364,268
Total operating revenue	124,893,261	60,116,418
Operating Expenses Employee compensation and benefits	75,641,864	28,602,247
Facility operating expenses	21,162,402	16,683,218
Selling, general and administrative expenses	9,757,263	8,111,334
Annual other postemployment benefits expenses	2,689,000	2,676,000
Total operating expenses	109,250,529	56,072,799
Operating income before depreciation and amortization	15,642,732	4,043,619
Depreciation and amortization expense	(6,303,666)	(5,592,670
Operating income (loss)	9,339,066	(1,549,051
Nonoperating income (expense)—interest income (expense), net	(66,678)	74,597
Change in net position	9,272,388	(1,474,454
Net Position at beginning of year	51,942,390	53,416,844
The Control of Segimming of year	31,3 12,330	



## **EVENT CALENDAR**

### **JANUARY 2022**

CANNACON NEW YORK
NRF: RETAIL'S BIG SHOW
NEW YORK BOAT SHOW

TRAVMEDIA'S INTERNATIONAL MEDIA MARKETPLACE USA

#### FEBRUARY 2022

NY NOW THE MARKET FOR HOME AND LIFESTYLE SALESFORCE COMPANY KICK OFF

### **MARCH 2022**

CURVENEWYORK

COTERIE NEW YORK / MAGIC NEW YORK

NEW YORK BUILD EXPO

INTERNATIONAL RESTAURANT AND FOOD SERVICE SHOW OF NEW YORK

VINEXPO AMERICA / DRINKS AMERICA

INTERNATIONAL BEAUTY SHOW NEW YORK & INTERNATIONAL ESTHETICS COSMETICS SPA SHOW

VANTAGE AIRPORT GROUP

MARRIOTT BUSINESS COUNCIL MEETING

JA NEW YORK SPRING SHOW

MANUFACTURING JEWELERS AND SUPPLIERS OF AMERICA

TRAVEL & ADVENTURE SHOW

SLEEP OUT NEW YORK CITY



### **APRIL 2022**

INTERNATIONAL VISION EXPO

NYC & COMPANY TRISTATE MEETING PLANNER EVENT

NEW YORK INTERNATIONAL AUTOMOBILE SHOW

NADA AUTOMOTIVE FORUM

THOM BROWNE FASHION SHOW

### **MAY 2022**

SUPPLIERS DAY

ROBIN HOOD DINNER DANCE

SERVICENOW KNOWLEDGE 2022

INTERNATIONAL CONTEMPORARY FURNITURE FAIR + THE

UNIVISION UPFRONT 2022

INTERPHEX

GREENHOUSE OPEN

LENDIT CONFERENCE

**INSURTECH INSIGHTS** 

5 A GALA EVENT



### **JUNE 2022**

INTERNATIONAL FRANCHISE EXPO

CANNABIS BUSINESS EXPO

GNYHA SPRING GALA

MONGODB WORLD

SUMMER FANCY FOOD SHOWO

UNIVISION CASTING EVENT

LUXE PACK

AILA ANNUAL CONFERENCE

SALESFORCE WORLD TOUR

SLACK FRONTIERS

### JULY 20

**AWS SUMMIT** 

AMERICAN SOCIETY OF RETINA SPECIALIST ANNUAL MEETING

MEETING

TEXWORLD USA HOME TEXTILES/ FABRIC SOURCING EXPO AND INTERNATIONAL APPAREL SOURCING SHOW

FUNCTIONAL FABRIC FAIR POWERED BY PERFORMANCE DAYS

THE QUIRKS EVENT

BUSINESS CLASS LIVE

LEVY CLIENT PRESENTATION

NYS BAR EXAM

FUTURE WE WANT MODEL UNITED NATIONS

LANGAN SUMMER OUTING

CESAR AND DJ ENVY REAL ESTATE SEMINAR

### **AUGUST 202**

NYPD EXAM

NY NOW THE MARKET FOR HOME AND LIFESTYLE

DIGITAL SUMMIT

JA NEW YORK SUMMER SHOW

RELAY GRADUATION 2022

### SEPTEMBER 2022

THE ARMORY SHOW

PLANT BASED WORLD CONFERENCE & EXPO

THE SALT CONFERENCE

MAKEUP IN NEW YORK

COTERIE NEW YORK/ MAGIC NEW YORK

THE NEST

UNITED NATIONS GLOBAL COMPACT PRIVATE SECTOR

FORUM RECEPTION

THE FALL ROOST BENEFIT 2022

GOVERNOR'S CLIMATE PRESS CONFERENCE

SUNY COLLEGE FAIR

### OCTOBER 202

INTERNATIONAL GYNECOLOGIC CANCER SOCIETY ANNUAL

WHITE LABEL & PRIVATE LABEL EXPO WORLD SERIES

NEW YORK COMIC CON

BIG APPLE COLLEGE FAIR

BRAVOCON

FUTUREWORKS

DATADOG DASH 2022

NAB SHOW NEW YORK / AES NEW YORK

JA NEW YORK FALL

UNBOXED 2022

IFPDA FINE ART PRINT FAIR

THE NEW YORK INTERNATIONAL TRAVEL SHOW

THE COOPERATOR EXPO

UNIQLO FY62 1H FRNA CONVENTION

IAEE KINGS GLOVE AWARD

### **IOVEMBER 2022**

TCS NEW YORK CITY MARATHON EXPO PRESENTED BY NEW BALANCE

YPO FDGF

NEW YORK VET BY CLOSERSTILL MEDIA

WORLD BUSINESS FORUM NEW YORK

BIG APPLE STARS AWARDS 2022

REINSURANCE SLEEP OUT NEW YORK CITY

NATIONAL PORTFOLIO DAY

BOUTIQUE DESIGN NEW YORK/HX THE HOTEL EXPERIENCE

PROPEL BY MIPIM & METAPROP

ADL 2022

ISC EAST

B & H IS DEPARTMENT EVENT

CYBERTECH USA

TECHDAY

FOUNDATION FORUM

TECH UP FOR WOMEN

ANIME

GREATER NEW YORK DENTAL MEETING

### **DECEMBER 2022**

THE NEW YORK PRODUCE SHOW AND CONFERENCE

BUSINESS INSURANCE 2022 WOMEN TO WATCH AWARDS AND LEADERSHIP CONFERENCE

ICSC@NEW YORK

SALESFORCE WORLD TOUR

FLOOR HOCKEY TOURNAMENT

AI SUMMIT NEW YORK

BUSHIROAD CHAMPIONSHIP SERIES 2022

FDNY LIEUTENANT'S EXAM

## EXECUTIVE STAFF



Alan Steel CEO



Bradley Siciliano President



Kenneth Dixon Senior Vice President, Security and Safety Solutions



Timothy Gaburungyi Senior Vice President, **Technology Solutions** 



Doreen Guerin Senior Vice President, Sales and Marketing



Christine McMahon Senior Vice President, Labor Relations and **Show Operations** 



Kenneth Sanchez Senior Vice President, Facilities Management, Chief Sustainability Officer



Tony Sclafani Senior Vice President, **Chief Communications** Officer



Mark S. Sims Senior Vice President, Chief Financial Officer



Shane Beardsley Vice President, **Guest Experience** 



Sonia Low Vice President, General Counsel Corporate Secretary

## **BOARD OF** DIRECTORS

Thank you to Henry Silverman and Robert S. Azeke for their distinguished service as Chair and Director, respectively, of the New York Convention Center **Operating Corporation's Board of Directors.** 

Lee H. Perlman Chair\*

Quenia Abreu

Hugh L. Carey II Vice Chair\*\*

Joseph Chan

Fred W. Dixon

Christine Ferer

Ronald Goldstock, Esq.

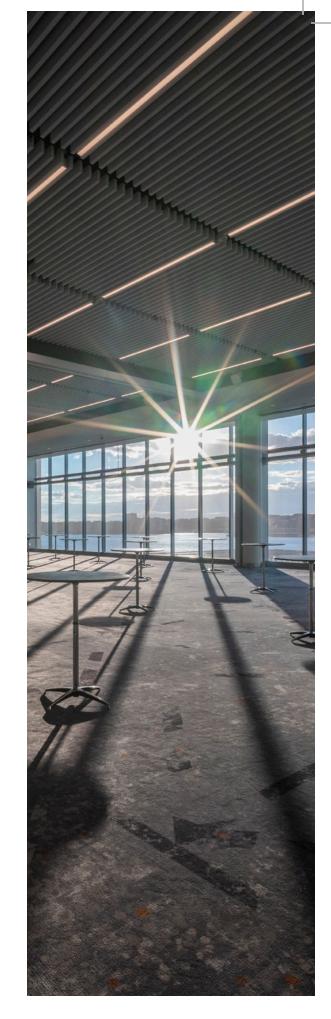
Steven C. Koppel, Esq.

Gary Lavine, Esq.

Andrew M. Murstein

Brian O'Dwyer, Esq.

Joseph Spinnato, Esq.



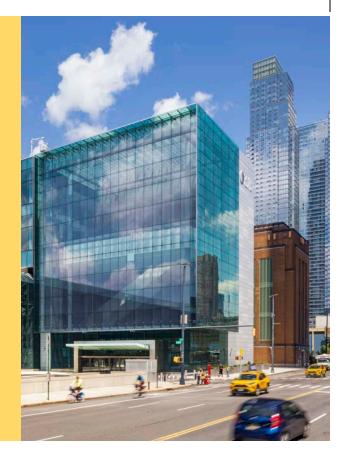
<sup>\*</sup> Appointed as Chair in June 2022

<sup>\*\*</sup> Appointed as Vice Chair in June 2022

<sup>\*\*\*</sup> Resigned in September 2022

## THANK YOU

Thank you to all of our customers and business partners for your continued support during these extraordinary times. Your business is greatly appreciated, and we look forward to working together to move our economy, our industry - and our world - forward.



## THE YEAR AHEAD

More than two years after the COVID-19 outbreak, New York City is coming back stronger than ever! Our sidewalks, our transportation hubs and our event halls are filling up with people looking to reconnect again and it's a great feeling to get back to business!

Despite the challenges related to the pandemic, we've continued to invest in the convention center, improving our operational systems so we're more efficient than ever. From our new truck marshaling facility to our rooftop farm, we're creating a safe

and sustainable environment that's serving as a nationwide model for other venues.

With demand for in-person events steadily growing, we're expecting to reach pre-pandemic levels of activity by 2024, meaning more events and more economic opportunities for New Yorkers. And while events continue to offer hybrid components, nothing can replace the energy and excitement that comes with meeting in person, sharing ideas and experiencing the latest industry trends.

That's why New York City is a top destination for events around the world. That's why we've become an international hub of commerce and culture. That's why tomorrow starts here – today.

