



The New York State Contract Reporter

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Contracting Opportunity

Title: Business Center Concessionaire
Agency: New York Convention Center Operating Corp.
Division: Jacob K. Javits Convention Center
Contract Number: 2237IP
Contract Term: TBD
Date of Issue: 02/06/2020
Due Date/Time: 02/28/2020 3:00 PM
County(ies): All NYS counties
Location: 655 West 34th Street New York NY 10001
Classification: Miscellaneous - *Consulting & Other Services*
Opportunity Type: General

Entered By: Indira Pazos

Description: The New York Convention Center Operating Corporation (NYCCOC), a New York State public benefit corporation, is seeking a concessionaire to provide business center services to its clients (trade shows, conventions and special events) at the Jacob K. Javits Convention Center (Javits Center). The Javits Center is considered the busiest convention center in the United States. Each year, the Javits Center hosts more than 170 events of various sizes, including major trade shows, conventions, consumer shows, large meetings, conferences, product introductions, licensing examinations, corporate charitable galas, and film shoots. The Javits Center supports more than 18,000 jobs a year and generates \$2.0 billion in annual economic activity for New York. The facility hosts more than two million visitors per year.

In January 2016, Governor Andrew M. Cuomo announced a 1.2 million square feet expansion of the Javits Center, including new exhibit and meeting room space, a rooftop pavilion and an on-site truck marshaling facility designed to house all event-related trucks. As a result, the expanded convention center will be able to attract new events, generating additional economic activity and creating new jobs across New York City and New York State. Led by the New York Convention Center Development Corporation, the design-build project is being managed by Lendlease Turner, and work is expected to be completed in 2021.

Interested firms must request a bid package in writing via fax at 212-216-4099

or electronically at [ipazos@javitscenter .com](mailto:ipazos@javitscenter.com). Please include the complete name and street address of your company, as well as the name of a contact person, telephone, fax number and e-mail address.

Service-Disabled Veteran-Owned Set Aside: No

Minority Owned Sub-Contracting Goal: 15%

Women Owned Sub-Contracting Goal: 15%

Service-Disabled Veteran-Owned Business Contracting Goal: 6%

Contact Information

Primary contact: New York Convention Center Operating Corp.
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Submit to contact: New York Convention Center Operating Corp.
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